

Question 1:

A shareholder requested the Board to provide a brief explanation on the nature of the allowance for expected credit losses which amounted to S\$2.2 million for FY2023 compared to the previous year's amount of S\$900,000 as disclosed on page 89 of the Annual Report FY2023.

Company's Response

During the COVID-19 period, the Group faced challenges related to the collection of receivables in China. Situation worsen when the economic slowdown and subsequently causing delays in collection of receivables within the region. Following detailed discussions with the Group's Auditor during the audit process, the Directors has recommended to increase the provision for expected credit losses, of which to address that these outstanding debts which are long outstanding.

Question 2:

A shareholder referred to the retirement of Ms. Qian Wen Hua and wished to know the reason of her decision to retire.

Company's Response

The Chairman replied that Ms. Qian Wen Hua's retirement was mainly due to her personal commitments.

Question 3:

A shareholder wished to know the Company's business plans, potential business sectors and enquired if the Company has anticipated any challenges in future.

Company's Response

Over the past two (2) years, the Company's primary focus has been on enhancing the occupancy and presence in Dangerous Goods ("DG") Storage and solutions related to DG. The Company's yield and earnings have been improved by optimising the current warehouse and transport capabilities. The strategy moving forward involves a continued emphasis on these areas, seeking to explore additional opportunities with diverse customer segments in the chemical arena.

Additionally, the Company also consistently identifying mergers and acquisitions prospects that have high yield returns and align with the business objectives, thereby bolstering the group's future development. Concurrently, the Company are diligently seeking additional resources such as warehouses in the market to expand the operational capacity and provide enhanced services to the Company's customers. These initiatives have been underway for the past couple of years, reflecting the Company's ongoing commitment to growth.

Looking ahead, the Company are cautiously optimistic about the future. Depending on the prevailing circumstances, hoping to achieve significant milestones in the near term. Regarding the operations in China, the Company have navigated the challenges posed by the COVID-19 pandemic over the past two (2) years. The Company anticipated that once the market moves beyond this stage, the business prospects in China will experience substantial growth and the Group are strategically positioned to capitalise on these opportunities and drive the Company's success in the segment.